1 FCC's co-location Remand Order?

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If you wanted to object to the MR. PFAU: placement of the equipment, it would.

MS. McCLELLAN: Would you agree that it's 5 inefficient for a party to incur costs to co-locate equipment, prior to determining whether such equipment qualifies to be co-located?

I think it depends on how MR. PFAU: No. You can't sit here on time the market issues. waiting forever to get into the market. And if the market has potential, you have to take some risks 11 sometimes; and one of those risks might be 13 deploying equipment that is raised as an issue on whether it's co-locatable or not.

I don't think we would knowingly deploy 16 something that we couldn't support as being, for example, a packet switch, but there may be instances we'd be willing to take the risk.

MS. McCLELLAN: I would like to move into 20 issue III--I'm honestly not sure what the exact 21∥number issue is, I thought I did, but it's the co-location augment interval for line sharing.

MR. RUBIN: Would you like to us put an 1 agreement between us on the record? The interval? 3 MS. McCLELLAN: Yes. I was about to have a question first. Okay. 5 MR. RUBIN: MS. McCLELLAN: Well, AT&T and Verizon 6 have agreed to a co-location augment interval of 45 8 business days. MR. RUBIN: We will figure out where to 10 put that in the contract. Right. 11 MS. McCLELLAN: And related to that, I want to look at the 12 13 next cross exhibit, which is an order from the 14 Massachusetts Department of Telecommunications and Energy, a motion for entry order according to the 15 terms as stipulated by the parties, and the 16 attachments thereto. And I would like to have this marked as 18 Exhibit 42. 19 MR. RUBIN: No objection from AT&T. 20 21 (Verizon Exhibit No. 42 was 22 marked for identification.)

1 MS. McCLELLAN: I have a question for 2 AT&T's counsel, first. With that agreement, would AT&T agree to stipulate this exhibit into the record, the admission into the record? MR. RUBIN: Yes. 5 MS. McCLELLAN: Then I would just like to 6 move this into the record. MR. DYGART: Verizon 42 is admitted. 8 (Verizon Exhibit No. 42 was 9 admitted into evidence.) 10 MS. McCLELLAN: Now, I would like to turn 11 12 to loop qualification issues. AT&T's contract Section 11.2.2.5 seeks 13 14 access to loop qualification information to the 15 same extent as Verizon, its affiliates, or another 16 unaffiliated carrier; right? MR. PFAU: Without looking back, that 17 18 sounds reasonable. That's your position; 19 MS. McCLELLAN: 20 right? 21 MR. PFAU: Yes.

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Are you familiar with the

MS. McCLELLAN:

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1 Bell Atlantic-GTE merger order conditions adopted 2 by the FCC?

MR. PFAU: I can't say I'm an expert on them, no.

MS. McCLELLAN: Are you aware of the separate data affiliate requirement that was contained in those conditions?

MR. PFAU: I know there was an agreement to credit a separate affiliate. If you want to 10 state that it came out of the Bell Atlantic agreement, I'm willing to accept that.

MS. McCLELLAN: And are you familiar with 13 the FCC's provisions for what would happen if that 14 requirement sunset?

MR. PFAU: You mean can it be 16 reintegrated?

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MS. McCLELLAN: No, are you familiar with 18 what the FCC said would happen in the event it is 19 reintegrated?

MR. PFAU: I don't know I could explain it 21 to you, no.

MS. McCLELLAN: Would you agree that the

FCC required that Verizon, in the event it was reintegrated, that Verizon's advanced services operations will be required to use the same wholesale interfaces, processes, and procedures that are available to other CLECs?

MR. PFAU: Are you saying you want me to accept your testimony to that effect?

MR. RUBIN: Are you citing something specific?

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MS. McCLELLAN: I'm asking if that is your--you said that you weren't sure you could explain to me what the FCC provided, so I'm asking 13 | if that--if it is your understanding or whether you 14 know, first, whether the FCC required that in the 15 event of reintegration that Verizon's advanced 16 services operations would continue to use the 17 wholesale processes and procedures in place for any 18 other CLEC.

I can't say that based on any MR. PFAU: review I have recently done.

> MS. McCLELLAN: Okay.

Would you agree that the New York

1 collaborative has been addressing loop

2 qualification issues along with the line splitting

3∥issues?

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MR. PFAU: I believe they have.

MS. McCLELLAN: And AT&T has been actively

6 involved in those discussions, have they not?

MR. PFAU: I think so.

MS. McCLELLAN: All right. Those are all

9 of my questions on issue III-10.

10 MR. RUBIN: I suggest that we take the

11 III-10 issues and treat the resale issues

12 separately later. So, basically I'm suggesting

13 that AT&T do its cross on III-10 and later we cover

14 the DSL resale issue.

MR. DYGART: That's fine. We will

16 temporarily excuse this panel and call up Verizon's

17 witness.

MR. RUBIN: If I have a one-minute break,

19 I'd be ready to come back and do cross.

20 MS. FARROBA: Could we go off the record

21 for just a minute.

22 (Brief recess.)

MR. DYGART: I think if folks are ready, 1 we will start. 3 MS. McCLELLAN: Before we get started --MR. DYGART: Did you need to do this on the record? Before we get started, MS. McCLELLAN: Verizon has an errata to the advanced services 8 panel's August 30th corrected version of the 9 testimony, Exhibit 16, which I will pass around. All the errata does is correct the typo of 10 the year in which line sharing was implemented. 111 The testimony said 1999, and it should be 2000. 13 MR. DYGART: Okay. Other errata have been coming in as an 14 15 exhibit number. Do you want--MS. McCLELLAN: Yes, I ask it be marked 16 17 Verizon Exhibit 43 and admitted into the record. (Verizon Exhibit No. 43 was 18 marked for identification.) 19 MR. DYGART: No objection to admission of 20 the Verizon Exhibit 43? 21 22 MR. RUBIN: No objection.

MR. DYGART: All right. It's admitted into the record.

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(Verizon Exhibit No. 43 was admitted into evidence.)

MS. SCARDINO: We wanted to get back on the question that was raised earlier about the outstanding issue that WorldCom has with Verizon in issue III-10, whether it was deferred as part of the agreement between AT&T and Verizon.

In reviewing the letter sent to the parties, Verizon and AT&T and WorldCom on September 25th, relating to the deferral of issues 12 13 between AT&T and Verizon, it specifically states 14 that issues -- any issue that WorldCom had raised is 15 not deferred as a result of this agreement between 16 AT&T and Verizon. Therefore, we still would like 17 to go forward on our outstanding issue in III-10.

MS. McCLELLAN: And it is Verizon's position that because this issue is directly tied up in access to NGDLC loops, which is AT&T's issue 21 | V-9, because the upgrade their language references 22 would be an upgrade of DLC loops to the NGDLC loops  $1 \parallel as$  defined by AT&T in their language in issue V-9, 2 and so it is our view that WorldCom's issue should 3 also be deferred, and that the specific contract 4 language should also be deferred because of the same issue.

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MS. SCARDINO: We don't feel it's proper to defer the issue because the language that we are 8 proposing merely asks for a statement that we are 9 provided nondiscriminatory access to any facilities 10 that Verizon upgrades to accommodate DSL out of 11 remote terminals.

MS. McCLELLAN: And it is Verizon's 13 position that that is the current state of the law 14∥anyway, and so any specific contract language 15∥stating that is unnecessary. And to the extent 16 | parties believe it's necessary, it should be 17 addressed with the issue of access to the NGDLC.

MS. SCARDINO: And if that is the current 19 state of the law, WorldCom does not believe that 20 | Verizon should have a problem with incorporating it into the agreement, and it should not be deferred.

MR. DYGART: Hold on just a minute, would

you? 1

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(Board conferring.)

MR. STANLEY: It's our understanding that WorldCom has asked to defer just about all of the other III-10 issues except for this one, and you 6 haven't asked--

MS. SCARDINO: Not to defer, but to resolve the issue.

MR. STANLEY: WorldCom has agreed to 10 settle or resolve most of the III-10 issues except 11 for this one that we have just been talking about, 12 and if you're not asking to defer it, we would let 13 | you go ahead and -- that issue remains open, and you 14 could cross-examine the panel to the extent you 15 have questions.

MS. SCARDINO: We don't have any questions 17∥of the panel. We feel it's a legal issue which we could certainly brief. But if you have questions, we could certainly bring our folks back as well.

MR. STANLEY: Okay.

21 MR. RUBIN: I'm Richard Rubin,

22 representing AT&T. And we are going to be talking

1	about
2	MS. McCLELLAN: Excuse me.
3	MR. DYGART: We have a couple of unsworn
4	witnesses.
5	MS. FARROBA: Were they all identified for
6	the record?
7	MR. DYGART: They will be.
8	Could each of you identify yourselves for
9	the record, and we will swear the two that do not
10	remain that the remain under oath.
11	MR. ROUSEY: Richard Rousey.
12	MR. WHITE: John White, Verizon.
13	MS. CLAYTON: Rosemary Clayton, Verizon.
14	MR. RICHARD: John Richard for Verizon.
15	Whereupon,
16	ROSEMARIE CLAYTON
17	JOHN RICHARD
18	were called for examination by the Commission and,
19	after having been duly sworn by the notary public,
20	were examined and testified as follows:
21	CROSS-EXAMINATION
22	MR. RUBIN: Thanks. In order to put some

1 of this in perspective, there are nominally 15, I guess now 14 subissues left under 3.10, and just so 3 lit's clear to everyone, I think it's appropriate to bucket many of these issues, so as I start to deal 5 with subissue numbers, I will try to identify those 6 for everyone.

The first bucket is essentially issue III-10-A, and III-10-B-1, and then there will be some subsidiary items that fall in along the way.

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And as a predicate to all this, I guess I want to take a couple of notes from the first day's 12 testimony. First of all, I take Verizon's 13 counsel's representation at its word, and that is 14 that Verizon is interested in ensuring the 15 principles of nondiscrimination described in appropriate ways in the contract, and also, I 17 think, the testimony on Tuesday indicated that use of the term applicable law leads to a lot of And so it's AT&T's desire to have a questions. contract that gets to as much detail as is 21 reasonable - -

> MS. FAGLIONI: Is there a question here?

MS. FARROBA: Right.

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MR. RUBIN: Let me get started.

Would you, members of the panel, please turn to the rebuttal testimony dated August 17th on advanced services at page 34.

Just so the record is MS. McCLELLAN: clear, the exhibit that Verizon offered is the corrected version of the rebuttal testimony that's filed on August 30th that should have replaced the It probably won't affect your August 17th. questions, but I wanted to --

I actually wasn't focused on MR. RUBIN: 13 that fact.

At least on my page 34, it begins the discussion of issue III-10-B-1. And it talks about line splitting.

And the answer to Verizon's response to 18∥this subissue in the first paragraph says, if you just follow along, to the extent that VADI--that is 20 Verizon advanced services affiliate -- enters into line splitting arrangements with a UNE-P voice provider, and to the extent the UNE-P provider

1 authorizes VADI to place orders on its behalf, the ordering process is used by VADI to order a line splitting arrangement will be identical to those used by any other CLEC (whether a UNE-P provider or a DLEC) ordering a line splitting arrangement.

Ouick question. Has VADI or Verizon, to your knowledge, entered into any line splitting arrangements with any UNE-P CLECs?

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Not that I'm aware of. MS. CLAYTON:

In fact, hasn't Verizon argued MR. RUBIN: in many contexts that they can't be required -- that is, Verizon or its advanced data affiliate couldn't be required to enter into such an arrangement with a CLEC?

I'm not familiar with that, MS. CLAYTON: and I can't speak for VADI.

MR. RUBIN: Okay. But in all events, that doesn't really deal with the issue of line splitting for another CLEC, does it?

MS. CLAYTON: Is your question whether VADI's decision whether they'll become involved in 22 a line splitting arrangement with another CLEC have anything to do with arrangements that CLECs can enter into among themselves?

> MR. RUBIN: No.

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MS. CLAYTON: Okay.

MR. RUBIN: Does it affect what AT&T is asking for here in the way of line splitting in terms of contract language? You only talked about the potential of Verizon entering into an agreement with someone else. Doesn't answer the question, does it, of what should the contract provisions be relating to line splitting?

MS. CLAYTON: Whatever arrangement VADI enters into with another CLEC in regards to line splitting, the same arrangements and the same 15 partnership agreements they enter into would have to be the same as any other CLEC.

MR. RUBIN: But you have no such agreements now; right?

MR. WHITE: In the collaborative, AT&T 20 said they did not want a line split with VADI.

MR. RUBIN: All I'm trying to do is to see 22 whether your rebuttal testimony actually responds

l $\|$ directly to the question.

MS. CLAYTON: Let me see if I could answer

3 it this way: VADI operates as a CLEC today.

 $4 \parallel$  Anything that VADI does, meaning any interactions

5 with Verizon, interactions with CLECs, would have

6 to be negotiated in the same manner that CLECs have

7 to negotiate contracts today. The contract terms,

8 conditions, and pricing that we negotiate with the

CLEC are the same ones that would apply to Verizon

10 advanced data.

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MR. RUBIN: I appreciate that. But the

12 answer to my question before, was it not, was that

13 you have no such agreements today?

MS. CLAYTON: I'm not aware of any.

MR. RUBIN: Right.

The next few lines at line 18--

17 MS. FARROBA: I'm sorry, excuse me. What

18∥is the contract language that you were talking

19∥about? Were you reading some contract language

20 earlier, or was it testimony?

MR. RUBIN: This was--what I was

22 questioning about?

MS. FARROBA: Yes. 1 2 MR. RUBIN: In their rebuttal testimony on page 34, lines 12 through 16 so far. 3 MS. FARROBA: Thank you. 4 I meant lines 18 and 19. 5 MR. RUBIN: The rest of your answer starts off with, 6 "Likewise, the line sharing ordering process used by VADI is the same as the line sharing ordering That is a correct process used by any other DLEC." statement of your testimony; right? That's what it says. 11 MS. CLAYTON: MR. RUBIN: And again, that deals with 12 line sharing, not line splitting; right? 13 l MS. CLAYTON: That sentence deals with 14 15 line sharing. Right. So, as I'm looking at MR. RUBIN: 16 17∥your response on 3.10.3.1, I don't see anything directly dealing with the requests that AT&T has 19∥made with respect to line splitting. Would that be 20 a correct characterization of your answer? 21 MS. CLAYTON: Which requests are you

22 referring to, please?

MR. RUBIN: Have you looked at AT&T's 1 2 contract? Yes, I have. 3 MS. CLAYTON: And, in fact, just for the MR. RUBIN: 4 record, as a matter of information and hopefully a useful quide, I have provided not even as an exhibit AT&T's contract language that appeared with the original filing. Do you know what exhibit that is? 9 10 | 1 - B. Is this the one you just 11 MS. CLAYTON: 12 handed us? MR. RUBIN: It's schedule 11.2.17 of 13 14 AT&T's proposed contract language. As I say, this 15 is not marked for an exhibit because it's already  $16\parallel$  in the record. It's just a handy guide to have 17 with us.

I would like to make a MS. CLAYTON: This was just handed to us now 19∥comment, please. 20 prior to us meeting in this panel, so we have not had an opportunity to go over this entire--

> This is contract language that MR. RUBIN:

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1 was presented many months ago in connection with our petition.

MS. CLAYTON: Okay. When I'm trying to 4 say, though, is this is not part of what we 5 reviewed as far as the material here presented on the--JDP.

MR. WHITE: We don't work on the individual wording of the contract language. I'm 9 here to talk about, and that we have processes in 10 place for AT&T to order line sharing that we are 11 working on the line splitting, and all those things 12 exist today, and VADI could be handled just like a DLEC. All those things are functional today, the things you're highlighting. The words, I don't see the words that show that we don't have what you're 16 asking for.

MR. RUBIN: Well, that's what I planned to 18 talk about this afternoon. But is it clear 19∥then--have you all said that you have not read 20 AT&T's contract language? Is that a correct statement?

> MS. CLAYTON: I did not say that.

1 MR. RUBIN: Okay. All I said was this document 2 MS. CLAYTON: was just handed to us, and this is not the same information we reviewed as the JDP. We have not had an opportunity to match this to the JDP to see 6 if it includes the same language. If I represent to you that MR. RUBIN: 7 that is a photocopy of material taken from our initial exhibit, will you accept that you have had a chance to look at that before? 10 MS. CLAYTON: Yes. 11 Thank you. 12 MR. RUBIN: Now, have you reviewed it before? 13 MS. CLAYTON: Your proposed contract 14 language? 15 MR. RUBIN: Yes. 16 MS. CLAYTON: Yes, I have. 17 MR. RUBIN: Okay. When we discussed the 18

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19 concept of parity or nondiscrimination as we go

20 forward this afternoon, I believe there was at

22 discussed the fact that in this context parity

21 | least one of the Verizon witnesses the other day

1 refers to a performance result, not necessarily a 2 process. 3 MS. McCLELLAN: Can you clarify in what context that question is referring.

MR. RUBIN: It was part of the testimony 6 on Tuesday in this room.

MS. McCLELLAN: I don't believe that the advanced services panel was part of that panel, and I don't think there is a foundation that they would 10 know what context you're referring to.

MR. RUBIN: I would be happy to rephrase 12 the question.

> MS. McCLELLAN: Okay.

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MR. RUBIN: Would you agree with me that 15 | parity, as used in those contexts, typically refers 16 to a performance result, not necessarily a specific 17 process?

MS. McCLELLAN: And again, I'm going to 19∥ask you to clarify what you mean in these contexts. 20 What contexts?

MR. RUBIN: In the context of this 22 agreement that we are negotiating.

There are performance MR. WHITE: 2 measurements that are used to determine whether or 3 not parity is being met.

> MR. RUBIN: Okay.

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Now, would you look at pages 19 and 20 of 6 your rebuttal testimony from August 17. 7 that context, without reviewing those specific 8 words, you would agree, wouldn't you, that line 9|sharing and line splitting are similar from a 10 central office perspective; right?

That's very vague. MR. WHITE: There's 12 many things that are common, and there's many 13 things that are not common.

There is an enormous amount MS. CLAYTON: 15 of operational differences as well between line 16 sharing and line splitting.

MR. WHITE: They can be wired similarly. 18 | They may not necessarily be wired similarly. They 19 may have similar testing functionality. They may 20 not have similar testing functionality, depending on the configuration.

> In addition, there are a lot MS. CLAYTON:

1 of arrangements that need to be made between 2 parties that are different between line sharing and 3 line splitting. MR. RUBIN: Okay. I would like to have 5 marked as an exhibit--this is AT&T 26. (AT&T Exhibit No. 26 was 6 marked for identification.) 7 It's Verizon's response --MR. RUBIN: 8 Before you ask questions, 9 MS. FARROBA: 10 | can we get our copies? MR. RUBIN: I'm identifying the document. 11 12 | It's Verizon's response to data request number 13 3-31. Mr. White, would you read the answer to 14 15∥subparagraph C which is at the bottom of that page. MR. WHITE: Well, I should read the 16 17 | question and then the answer. MR. RUBIN: Would you read the answer, 18 19 please. MR. WHITE: There are no differences 20 21 between the support offered for line splitting and 22 line sharing arrangements.

1	MR. RUBIN: Thank you.
2	MR. WHITE: It doesn't mean that there
3	might not be different
4	MR. RUBIN: Excuse me. I will ask another
5	question. I will be happy to have your answer
6	MS. McCLELLAN: I would ask that you let
7	the witness finish the answer to your original
8	question.
9	MR. RUBIN: The question was to read what
٥ ا	it said.
L1	MR. DYGART: I think we could proceed.
L 2	MR. WHITE: That isn't the answer to the
L 3	previous question.
L 4	MR. RUBIN: I would like to now pass out
L 5	as AT&T 27 Verizon's response to AT&T's data
L 6	request 1-36.
_7	(AT&T Exhibit No. 27 was
L 8	marked for identification.)
و ا	MR. DYGART: Are you moving that AT&T 26
0 2	be admitted?
1	MR. RUBIN: I would be pleased to do so.
2	MS. McCLELLAN: No objection.
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It's received. MR. DYGART:

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(AT&T Exhibit No. 26 was

admitted into evidence.)

MR. RUBIN: AT&T question says, "Please 5 state any differences in the support Verizon will 6 provide for loop-switch port-shared transport 7 combinations relating to line splitting compared to 8 support Verizon provides to retail customers for 9 their voice services in a line sharing arrangement, 10 and provide the reasons for any such differences."

The reply, and please correct me if I'm 12 wrong, is, "Subject to its previously filed 13 objections and without waiver of the same, Verizon 14∥Virginia responds as follows: Verizon provides the 15 $\|$ same support for line splitting as line sharing. 16 Loop qualification, ordering, provisioning, 17 | maintenance, and billing systems are all updated to 18 | reflect the same support for line splitting as line 19 sharing."

Is that a correct reading of the question 21 and answer?

> MS. CLAYTON: That's what it says.

Thank you. MR. RUBIN:

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MR. WHITE: We provide the same support. 3 However, if you do not order or have a different configuration, the outcome may be different.

Let me ask you this question: MR. RUBIN: 7 are similar in their configurations, there is no 8 reason why the contract provisions relating to those two different methodologies should be 10 different, is there?

If you would like to have MR. WHITE: 12 detail that we will have wide band testing, that 13 | there will be splitter signatures, all of the 14 | features and functionalities that have been built 15 | into line sharing would also be built into line 16 splitting, then we could have many more things in But I think it wouldn't be prudent to 17∥parallel. 18 put in contract language that level of detail and 19 specificity.

I believe that's for AT&T to MR. RUBIN: 21 ask, and my understanding from your answer is that the work you do for comparable arrangements is the 1 same, whether it's called line sharing or line 2 splitting; is that correct?

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MR. WHITE: We provide an offer, but you would not necessarily select and install in the 5 same configuration.

MS. CLAYTON: As I mentioned a few questions ago, there are a lot of operational 8 differences between line sharing and line The contract language does have to be 9 splitting. 10 different in sections for a very good reason.

In some places that may well MR. RUBIN: 12∥be right.

In fact, at pages 19 and 20 of your 14 rebuttal testimony, going back there, Verizon, in 15 | fact, identifies two kinds of differences between 16 line sharing and line splitting. One relates 17 maintenance, and one relates to billing. And I 18 think AT&T would agree with Verizon that there may 19 need to be some sort of coordination with respect 20 to who is entitled to place a trouble ticket or 21 disconnect order when you have line splitting, but 22 that would only apply if there are two different

CLECs involved; right?

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What, the decision as far as MS. CLAYTON: who is going to be placing the trouble?

Well, the testimony from the MR. RUBIN: panel was that among the differences between line 6 sharing and line splitting, the two that you pointed out, one relating to maintenance and one related to billing, you pointed out the fact that if there are two different carriers involved in line splitting, this issue of who is responsible for submitting trouble tickets, for example; is that correct?

That's correct, and those MS. CLAYTON: 14 \| issues were worked out in the DSL collaboratives in New York when line splitting was the subject of the 16 collaborative. We worked outside those various procedures for maintenance and who would be responsible when certain maintenance tickets were 19 reported.

MR. WHITE: All those details, though, in 21 the collaborative have not been fully tested 22|because in AT&T's scenario you're line splitting

1 | with yourself.

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So, I think to answer your question, you 3 would be both the data CLEC and the voice CLEC.

There shouldn't be a MR. RUBIN: 5 difference in terms of who submits a maintenance 6 | request; right?

MR. WHITE: Unless you have two different 8 divisions, one that does broadband and one that 9 does telephony, then I don't know. There may 10 | be--we've dealt with--there's many different 11 departments and different OSSs within AT&T, some 12 that have UNE-P type of software and some that have 13 | loop and port type of software, and some that have 14 data. So I'm not so sure we haven't had the volume of orders to test to see if that works yet in those 15 16 kind of situations.

So, I would still say that that's the 18 | intent, to work through all those things in the 19 pilot.

MR. RUBIN: Would you look at AT&T's 21 contract language Section 1.3.5, please.

I put it up on the screen, if you could

1 turn the screen on.

And for the record and for everyone here, 3 AT&T is willing to delete the second sentence of  $4 \parallel Section 1.3.5$ . It relates really to a different 5 issue; that is, the application of the results of 6 the New York DSL collaborative to this contract.

MR. WHITE: I don't see the period. 8 does the first sentence end and the second one 9 begin?

MR. RUBIN: The second sentence starts on 10 11 line two.

MR. WHITE: Okay. Line three?

So, the first sentence of MR. RUBIN:

14 1.3.5 says, "Verizon shall provide

15 | nondiscriminatory operational support to AT&T and

16 any authorized agent for the purpose of line

17 splitting."

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That's not objectionable, is it?

MR. WHITE: I can't tell you--talk about 19 20 the philosophy. I don't get into contract language 21 and how this relates to other pieces in the

22 contract.

Do you have any witnesses who MR. RUBIN: could talk about the contract language? that's what we are here to do.

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MR. WHITE: What I'm tying to tell you--

Excuse me, I'd like to MS. McCLELLAN: object to his characterization of that. I believe the panel is here to address the issues that AT&T put forth, and that their contract negotiators that are addressing the specifics of the contract 10 negotiations. And why the contract negotiators may 11 have be objected to specific language. These witnesses in the advanced services panel is here to 13 address the issues that AT&T has raised and that 14 their contract language raises in general. Not the specific provisions and why somebody might have 16 objected to something in the negotiations.

Then with all due respect, we MR. RUBIN: 18 have the wrong witnesses here because we are here 19∥to talk about a contract. Do you have your contract negotiators here? Are they available?

21 MS. FAGLIONI: I think he's being a little 22|bit dramatic here. Our contract negotiators are

1 the ones who will ultimately sign off on whether Verizon agrees to language or not. You can ask these witnesses to the extent that they are here to 4 testify on the issues what their responses or what 5 problems they see, but don't ask them if they're They are not sitting here authorized to 6 agree. agree with contract language here today. the point. What Mr. White is pointing out and what he has pointed out is that there are many ways in 10 which contract language interrelates. And they don't know the whole contract start to finish, so they are not authorized to sit here and agree to 13 specific language or not.

MR. DYGART: How about if, Mr. Rubin, you 15 | conduct your examination on these witnesses, 16 understanding of the effect of this contract with 17 respect to the issues that you're concerned about, and--

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Actually, they are MS. FARROBA: 20 testifying to the meaning behind the language; 21 isn't that correct?

MS. FAGLIONI: He's free to ask them sort